

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
ST. LAWRENCE COUNTY IDA LOCAL DEVELOPMENT CORPORATION
ST. LAWRENCE COUNTY IDA CIVIC DEVELOPMENT CORPORATION

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MEETING AGENDA

Agenda subject to change

Wednesday, February 22, 2012
Best Western (Golf Lounge) – Canton, New York

Call to Order

Roll Call

Public Notice ▪ February 10, 2012

Public Comment

Approval of Minutes ▪ IDA Minutes of January 26, 2012 1-3

▪ IDALDC Minutes of January 26, 2012..... 4-5

▪ IDACDC Minutes of January 26, 2012 6

Financial Reports ▪ IDA Financials Ending December 2011..... 7-13

▪ IDALDC Financials Ending December 2011..... 14-19

▪ IDACDC Financials Ending December 2011 20-21

Reports of Committees ▪ None

Staff Report ▪ Patrick Kelly

Old Business ▪ None

New Business

▪ IDA Resolution: Authorizing An Agreement for Design and Specifications and General Engineering Services for a Mixed-Use, Light Industrial Building in the Canton Industrial Park..... 22-23

▪ IDA Resolution: Adoption of Cellular Phone Usage Policy..... 24-25

▪ IDA Resolution: Supporting the St. Lawrence County Board of Legislators’ Operations Committee-Sponsored Resolution 26-29

▪ IDA Resolution: Authorizing Application(s) to the USDA Rural Business Enterprise Program 30

▪ IDACDC Resolution: Rescinding Resolution No. CDC-11-08-10 Entitled “Authorizing Advance of Funds to the Civic Development Fund” 31

Executive Session

Adjournment

ST LAWRENCE CO INDUSTRIAL DEVELOPMENT AGENCY
MINUTES OF MEETING – January 26, 2012

CALL TO ORDER: Chairman Brian Staples called to order a meeting of the St. Lawrence County Industrial Development Agency at 8:30 AM at the Best Western, Canton.

ROLL CALL:

Blevins	Present	Hall	Present
LaBaff.....	Present	McMahon.....	Present
Peck.....	Present	Staples.....	Present
Weekes.....	Present		

Others: Staff Patrick Kelly, Kimberly Gilbert, Richard Williams, Natalie Sweatland; Brian Norton, Leigh Rodriguez, Andrew Silver, Esq., Counsel.

PUBLIC NOTICE: Public notifications sent January 12, 2012 to, at a minimum: St. Lawrence County’s newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None

EXECUTIVE COMMITTEE: Peck/LaBaff motion for Executive Session at 8:30 AM to discuss litigation with a specific company. LaBaff/Hall motion to return to Regular Session at 8:37 AM.

MINUTES: LaBaff/Hall move to accept the minutes of the December 20, 2011 meeting. Accepted.

FINANCIAL REPORTS: November 2011: Mrs. Gilbert notes that the November financial report reflects receipt of Northern Corridor Transportation Group grant funds and disbursement of NCTG funds to the BDC. Report is accepted and filed for audit.

COMMITTEE REPORT:

Audit/Finance Committee: Committee Chairman Andrew McMahon reports on the January 23, 2012 meeting with auditors. There was one item open from last year, that being a collective audit for the IDALDC, Greater Massena Economic Development Fund and the St. Lawrence River Valley Redevelopment Agency, as all three are under one tax ID number. Auditors will conduct 3 separate audits, as per their audit agreement; and they will provide an additional, combined audit at a cost of approximately \$2,000. The Committee will meet again in late February. Mrs. Gilbert notes that the auditors finished their on-site work yesterday [January 25, 2012].

Governance Committee: Committee Chairman Brian Staples reports on the January 23, 2012 meeting, noting a number of governance items were addressed and forwarded to the full board for review and approval at this meeting.

STAFF REPORT: Mr. Kelly reports the following:

- FishCap – Board members have a copy of the FishCap annual report.
- Governance Manual – Mrs. Sweatland reports that board members have been provided an update to their Governance Manuals. Additional updates will be provided as a result of today’s policy reviews.
- Financial Disclosures – Mrs. Sweatland reports that board members have been provided the Annual Financial Disclosure information, which must be completed and returned to her by March 30 for a March 31 filing deadline with the County Board of Ethics.
- Self-Evaluations – Mrs. Sweatland reports that the Governance Committee tabulated the self-evaluation forms during yesterday’s committee meeting for review and discussion today during Executive Session.
- ABO Notice – Mrs. Sweatland advises board members that the ABO released information regarding changes to Open Meetings Law subject to Public Authorities Law. The changes take effect on Feb. 2, 2012 and mandate that any documents subject to discussion during an open meeting must be made available to the public prior to the meeting. The documents must be uploaded to the authority’s website. Examples provided by the ABO of such types of documents included project applications. Board

members cite concerns over provision to the public of financial and personal information, and balancing this with the Open Meetings Law requirement.

- Applications and Fee Structure – Mr. Kelly reports that staff are looking at ways to increase efficiency in operations. One such project is to streamline the application for use by all entities. Chairman Staples asks if the application could be restructured in such a way so the application's cover sheet could satisfy the recent change to the Open Meetings Law? Mr. Kelly also notes that he is looking to review and assess our fee structure and is researching how other IDAs structure their fees.

(Mr. Silver is excused at 8:55 AM)

- Joint Meeting – Mr. Kelly notes he has also been pursuing the idea of creating a joint meeting structure. He has been advised by Agency Counsel Andrew Silver and the law firm of Underberg & Kessler that a joint meeting is possible, as the membership of the three boards is the same. Joint meetings would ease the confusion associated with moving in and out of session. One meeting record would be created. Official actions, however, would need separate motions and votes. The joint meeting process will take effect at the February 2012 meeting.
- Affinity Potsdam Cottages – Mr. Kelly reports that the Buffalo-based development project involves a 186-unit housing complex near SUNY Potsdam. The project requires consent of the Affected Local Taxing Jurisdictions, and we have been involved in discussions between the developer and the local jurisdictions as they work to come to agreement on the value of the proposed project and the abatement schedule. Project information may be available for Board action at next month's meeting.
- Power Contract – The IDA/RVRDA Working Group representatives have reached agreement on language revisions. RVRDA attorney Eric Gustafson has incorporated the revisions and forwarded them to the working group for review and consent.
- Northern Corridor Transportation Group – Mr. Kelly reports that Jason Clark recently contacted him regarding our progress on the formation of a successor organization (LDC) for NCTG funds. IDA Board members acknowledge that they had committed funds to assist in the formation of an LDC; however, they presumed that the BDC assumed the role of successor organization when it accepted funds from the County. After lengthy discussion, Mr. Kelly is instructed to provide the financial assistance required to help with the formation of the LDC. Board members also advise Mr. Kelly that this financial assistance will be the limit of the IDA's involvement with the new LDC.
- Newton Falls Rail Rehabilitation – Mr. Kelly notes that he has had discussions with ESD regarding the spending of the \$9.97 Million grant awarded through the North Country Regional Economic Development Council. Concerns are raised regarding the risk of spending IDA funds for reimbursement by the State as other entities have experienced difficulty securing reimbursement from the State for their projects.
- Clearwater Trestle Project – Mrs. Rodriguez reports that the project received CFA funding through the Department of Transportation. DOT has advised that the owner needs to be a public body for the duration of the life of the trestle. Staff are discussion with Clearwater Paper lease/leaseback options.
- 2012 Meeting Schedule – Hall/McMahon motion to accept a revised 2012 meeting schedule. Board members accept the new meeting dates. The revised schedule will be uploaded to the Agency's website.

OLD BUSINESS: None

NEW BUSINESS:

Resolution: Adopting Procurement Lobbying Law Policy and Guidelines – LaBaff/Hall. Mrs. Sweatland reports that the policy outlines restrictions on contacts during the procurement process, when the estimated annualized expenditures are in excess of \$15,000. Approved unanimously.

Resolution: Adopting Policy Prohibiting Loans and Credit to Officer, Directors and Employees – Peck/LaBaff. Mrs. Sweatland reports that the policy is being presented pursuant to Section 2824 of Public Authority Law. No questions or comments. Approved unanimously.

Resolution: Annual Review of Corporate Credit Card Usage Policy – Hall/LaBaff. Change to the policy (reference to the Agency's policy) is noted. Approved unanimously.

Resolution: 2012 Review of Disposition of Real Property and 2011 Report of Agency – Weekes/LaBaff. No questions or comments. Approved unanimously.

Resolution: Annual Review of Investment Policy and Authorization of Depositories – Peck/LaBaff. No changes from last year’s investment policy are noted. Approved unanimously.

Resolution: Annual Review of Procurement Policy – Hall/LaBaff. Changes to the policy (Inclusion of item B2 and changes to bid ceiling amounts) are noted. Approved unanimously.

Resolution: Authorizing Purchase Option Renewal with Curran Renewable Energy. LaBaff/McMahon. Mr. Kelly notes that the IDA and the IDALDC both wish to continue to make the property (4th Massena Building and Lot 13 within the Massena Industrial Park) available to Curran Renewable Energy, LLC. Approved unanimously.

Resolution: Authorizing Modifications to the Agency FY2012 Budget – Weekes/Hall. Mr. Kelly explains that the resolution moves the majority of the marketing funds to the IDALDC. Approved unanimously.

Resolution: Authorizing RFP (12-CIP-01) for Final Design and Specifications and General Engineering Services for a Mixed-Use Building – Peck/Weekes. Mr. Williams distributes the consultant’s 18,000 sq ft final conceptual design and a scaled-down 15,000 sq ft design. Board members discuss the differences between the two designs (office space, common space, open space, green technology, cost, etc.). Mr. Williams advises that the project will incorporate prevailing wage scale. Approval to move forward with the RFP process for a 15,000 sq ft design approved unanimously.

Resolution: Authorizing RFP (12-NFR-01) for Consulting Engineer Services Relating to the Newton Falls Rail Line Rehabilitation. Hall/Weekes. Mr. Williams noted that the Agency will require outside expertise with this project and if the Agency were to use a consulting engineer for the sole purpose of guiding us through the necessary processes, they would be disqualified from bidding on other portions of the project. Utilizing a Qualifications Based Selection as DOT encourages for their larger contracts, allows us to eliminate the requirement of bidding out each portion of engineering. This saves a tremendous amount of time that would be used in advertising and bidding as well as ensuring we don’t inadvertently disqualify contractors from bidding. Engineering costs are reimbursable with the State grant. Approved unanimously.

The Chairman appoints Mssrs. Hall and Weekes to provide as-needed counsel and direction to Agency staff working on the rail projects.

2011 Mission and Performance Review: The 2011 document is presented for review and acceptance by Board membership. Hall/LaBaff. Accepted unanimously.

The Board recesses at 9:50 AM and returns from recess at 10:35 AM.

EXECUTIVE SESSION: Hall/McMahon motion for Executive Session at 10:35 AM to discuss the Agency Board Self-Evaluation document and to discuss the credit history of a particular corporation. McMahon/Blevins motion for return to Regular Session at 11:25 AM.

ADJOURNMENT: Adjourned at 11:25 AM by unanimous consent.

/s/
(Mr.) Lynn Blevins, Secretary

ST LAWRENCE CO IDA LOCAL DEVELOPMENT CORPORATION
MINUTES OF MEETING – January 26, 2012

CALL TO ORDER: Chairman Brian W. Staples called to order a meeting of the St. Lawrence County Industrial Development Agency Local Development Corporation at 9:50 AM at the Best Western, Canton.

ROLL CALL:

Blevins	Present	Hall	Present
LaBaff.....	Present	McMahon.....	Present
Peck.....	Present	Staples.....	Present
Weekes.....	Present		

Others: Patrick Kelly, Kimberly Gilbert, Natalie Sweatland, Rich Williams, Brian Norton, Leigh Rodriguez.

PUBLIC NOTICE: Public notifications sent January 12, 2012 to, at a minimum: St. Lawrence County's newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None

MINUTES: LaBaff/Weekes motion to accept the minutes of the December 20, 2011 meeting. Accepted.

FINANCIAL REPORTS: November 2011 – Blevins/Peck motion to accept. No questions or comments from the membership. Accepted and filed for audit.

REPORT OF COMMITTEE:

Audit/Finance Committee: Committee Chairman Andrew McMahon reports on the January 23, 2012 meeting with auditors. There was one item open from last year, that being a collective audit for the IDALDC, Greater Massena Economic Development Fund and the St. Lawrence River Valley Redevelopment Agency, as all three are under one tax ID number. Auditors will conduct 3 separate audits, as per their audit agreement; and they will provide an additional, combined audit at a cost of approximately \$2,000. The Committee will meet again in late February. Mrs. Gilbert notes that the auditors finished their on-site work yesterday [January 25, 2012].

Governance Committee: Committee Chairman Brian Staples reports on the January 23, 2012 meeting, noting a number of governance items were addressed and forwarded to the full board this day.

STAFF REPORT: None

OLD BUSINESS: None

NEW BUSINESS:

Resolution: Adopting Procurement Lobbying Law Policy and Procedures. Hall/Blevins. Upon being advised that this policy mirrors the policy recently approved by the IDA, Board members have no questions and offer no comments. Approved unanimously.

Resolution: Adopting Policy Prohibiting Loans and Credit to Officer, Directors and Employees. Hall/Weekes. Upon being advised that this policy mirrors the policy recently approved by the IDA, Board members have no questions and offer no comments. Approved unanimously.

Resolution: 2012 Review of Real Property Disposition Guidelines and 2011 Report of Corporation. Hall/Weekes. Upon being advised that this policy mirrors the policy recently approved by the IDA, Board members have no questions and offer no comments regarding the policy. The 2011 Corporation report is reviewed. Approved unanimously.

Resolution: Annual Review of Investment Policy. Hall/LaBaff. Upon being advised that this policy mirrors the policy recently approved by the IDA, Board members have no questions and offer no comments. Approved unanimously.

Resolution: Annual Review of Procurement Policy. MaMahon/LaBaff. Upon being advised that this policy mirrors the policy recently approved by the IDA, Board members have no questions and offer no comments. Approved unanimously.

Resolution: Authorizing a Commitment of Funds to the Drum Country Business Regional Marketing Initiative. Hall/Weekes. Mr. Kelly notes that this commitment represents the 2nd year of a 3-year plan. The IDALDC is assuming the "Participating Economic Development Agency" role previously held by the IDA. Approved unanimously.

Resolution: Authorizing Modifications to the St. Lawrence County IDA Local Development Corporation's FY2012 Budget. Hall/McMahon. Board members have no questions and offer no comments. Approved unanimously.

Resolution: Accepting Tribal State Compact Funds for Use as a Training Reimbursement Program. Peck/Weekes. Mr. Kelly reports that the County's Economic Enhancement Committee requested that the IDALDC administer a small Training Reimbursement Program, using excess Tribal-State Compact funds. Transfer of the funds to the IDALDC had been approved by the County Board of Legislators in January. Mr. Kelly reports that he had been advised yesterday [January 25] by the County Treasurer that the money was never received by the County and that it is unclear when or if the funds will be available. Mr. Kelly has called County Administrator Karen St. Hilaire and is awaiting a response. Mr. Peck notes that the County Legislature had been advised that the funds were left over from 2010-2011. Mr. Kelly notes he is hoping this is just a mixup between the County Treasurer and the County Administrator. When asked about the status of the program, Mr. Kelly notes that he has received applications from a couple of companies, but some reimbursement programs are well in place. Corporation Board members do not want renege on the commitments to assist companies and see no other option at this time but to make good on the commitments and hope that the County will fulfill their promise. Approved unanimously.

Resolution: Authorizing Purchase Option Renewal with Curran Renewable Energy. Blevins/McMahon. No questions or comments. Approved unanimously.

2011 Mission and Performance Review: The 2011 document is presented for review and acceptance by the Corporation membership. Peck/LaBaff. Accepted unanimously.

The Board recesses at 10:00 AM and returns from recess at 10:15 AM.

EXECUTIVE SESSION: Peck/McMahon motion for Executive Session at 10:15 AM to discuss the financial and credit history of a particular corporation. McMahon/Hall motion to return to Regular Session at 10:33 AM.

ADJOURNMENT: Adjourn at 10:33 AM by unanimous consent.

/s/ _____
Mr. Lynn Blevins, Secretary

ST LAWRENCE CO. IDA CIVIC DEVELOPMENT CORPORATION
MINUTES OF MEETING – January 26, 2012

CALL TO ORDER: Chairman Brian W. Staples called to order a meeting of the St. Lawrence County Industrial Development Agency Civic Development Corporation at 10:00 AM at the Best Western, Canton, New York.

ROLL CALL:

Blevins	Present	Hall.....	Present
LaBaff	Present	McMahon.....	Present
Peck.....	Present	Staples	Present
Weekes.....	Present		

Others: Patrick Kelly, Kimberly Gilbert, Richard Williams, Natalie Sweatland, Brian Norton, Leigh Rodriguez.

PUBLIC NOTICE: Public notifications sent January 12, 2012 to, at a minimum: St. Lawrence County’s newspapers designated for the publication of local laws and other matters required by law to be published; additional local media sources and websites.

PUBLIC COMMENT: None

MINUTES: LaBaff/Hall move to accept the minutes of the December 20, 2011 meeting. Accepted.

FINANCIAL REPORT: November 2011: Peck/LaBaff motion to accept. Accepted and filed for audit.

REPORTS OF COMMITTEES:

Audit/Finance Committee Chairman McMahon reports on the January 23 Committee meeting. No concerns by the Committee or the auditors were noted regarding the upcoming IDACDC audit.

Governance Committee Chairman Staples reports on the January 23 Committee meeting, noting that the Committee authorized forwarding resolution to the full board for approval.

STAFF REPORT: None

OLD BUSINESS: None

NEW BUSINESS:

Resolution: Adopting Procurement Lobbying Law Policy and Procedures. Hall/Weekes. No comments or questions. Approved unanimously.

Resolution: Adopting Policy Prohibiting Loans and Credit to Officers, Directors and Employees. Blevins/Hall. No comments or questions. Approved unanimously.

Resolution: 2012 Review of Disposition of Real Property Guidelines and 2011 Report of Corporation. Hall/McMahon. No comments or questions. Approved unanimously.

Resolution: Annual Review of Investment Policy. Peck/Weekes. No questions or comments. Approved unanimously.

Resolution: Annual Review of Procurement Policy. Hall/Blevins. Board members are advised of the recommendation for change to the policy. No questions or comments. Approved unanimously.

EXECUTIVE SESSION: None

ADJOURNMENT: Adjourn by unanimous consent at 10:15 AM.

/s/ _____
Mr. Lynn Blevins, Secretary

St. Lawrence County Industrial Development Agency
Highlights for 12/1/11 - 12/31/11

Operating Revenue

- Building Revenues (Includes Building Depreciation costs)	(\$116,405.12)	
- Project Fees (Affinity Renewal Development)	\$2,000.00	
- Refund Prior years Expense (Zero Point Security \$ applied)	\$4,000.38	
- Interest Income	<u>\$16,452.33</u>	
		(\$93,952.41)

Operating Expenses

- General Operating Expenses	\$3,617.42	
- Rent and Maintenance Expense	\$6,848.92	
- Office Supply Expense (Toners, Papers)	\$1,508.96	
- Other Legal Expense (ZeroPt, Highland, Agpro)	\$2,333.83	
- Legal Expense (4th qtr retainer)	\$3,750.00	
- Depreciation Expense (auto, PC's & furnishings)	\$12,201.47	
- Interest Expense (GM Vendor Payments)	\$12,769.23	
- Marketing Expense	\$4,489.98	
- Payroll Expenses(\$74,104 Actuarial Costs, \$28,356.32 Time Accruals)	<u>\$163,514.99</u>	
		\$211,034.80

Net Income (\$304,987.21)

Balance Sheet

As of December 31, 2011

	<u>Dec 31, 11</u>
ASSETS	
Current Assets	
Checking/Savings	
200 · Cash	39,823.07
200P · Cash - Payroll Checking Account	20,359.13
201 · Cash in Time Deposits	3,261,529.59
203 · Cash - Rental Deposits	13,782.82
Total Checking/Savings	<u>3,335,494.61</u>
Other Current Assets	
202 · Accrued Interest Receivable	507.04
206 · Accrued Accounts Receivable	6,471.40
210 · Prepaid Expenses	56,628.00
211 · Special Reserve	2,000,000.00
Total Other Current Assets	<u>2,063,606.44</u>
Total Current Assets	5,399,101.05
Fixed Assets	
105 · Technology Development Center	
105-A · Technology Development Center	625,168.53
105-B · TDC Depreciation	-275,837.29
Total 105 · Technology Development Center	<u>349,331.24</u>
108 · Computer	
108-A · Computer	11,322.77
108-B · Computer Depreciation	-9,894.07
Total 108 · Computer	<u>1,428.70</u>
110 · 1st Gouverneur Industrial Bldg	
110-A · 1st Gouverneur Land	10,500.00
110-B · 1st Gouverneur Bldg	398,730.18
110-C · 1st GIB Depreciation	-171,695.28
Total 110 · 1st Gouverneur Industrial Bldg	<u>237,534.90</u>
111 · Gouverneur Industrial Park	
111-A · Gouverneur Industrial Park	74,139.65
Total 111 · Gouverneur Industrial Park	<u>74,139.65</u>
112 · Vehicles	
112-A · Vehicles	95,290.89
112-B · Vehicles Depreciation	-85,974.70
Total 112 · Vehicles	<u>9,316.19</u>
115 · 3rd Massena Industrial Bldg	
115-A · 3rd Massena Land	37,500.00
115-B · 3rd Massena Bldg	525,290.42
115-C · 3rd MIB Depreciation	-204,137.39
Total 115 · 3rd Massena Industrial Bldg	<u>358,653.03</u>
119 · Massena Industrial Park-Lot 12	40,963.08
122 · Furnishings	
122-A · Furnishing	22,353.85
122-B · Furnishing Depreciation	-19,796.40
Total 122 · Furnishings	<u>2,557.45</u>
125 · Massena Lot 20	
125-A · Massena Lot 20	715,515.78
125-B · Massena Lot 20 Depreciation	-108,818.00
Total 125 · Massena Lot 20	<u>606,697.78</u>

Balance Sheet

As of December 31, 2011

	<u>Dec 31, 11</u>
126 - Potsdam Commerce Park	
126-A - Potsdam Commerce Park Bldg	890,509.28
126-B - PCP Depreciation	-115,024.11
Total 126 - Potsdam Commerce Park	<u>775,485.17</u>
127 - Massena Lot 17	
127-B - Massena Lot 17 Depreciation	-32,300.00
127A - Massena Lot 17	408,000.00
Total 127 - Massena Lot 17	<u>375,700.00</u>
Total Fixed Assets	2,831,807.19
Other Assets	
Notes Receivable (N/R)	
483 - N/R - ATL - Tamarack Building	77,957.23
489 - N/R - Kinney Drugs	34,211.11
496 - N/R - Slic Network Solutions	286,969.60
Total Notes Receivable (N/R)	<u>399,137.94</u>
Total Other Assets	399,137.94
TOTAL ASSETS	<u>8,630,046.18</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 - Deposit - Rental	13,782.82
2414 - Refundable Deposits	15,000.00
523 - Accrued Expenses Payable	14,048.32
Total Other Current Liabilities	<u>42,831.14</u>
Total Current Liabilities	42,831.14
Long Term Liabilities	
Mortgage Payable	
651 - M/P - GMEDF GM Vendor Project	357,516.12
Total Mortgage Payable	<u>357,516.12</u>
Notes Payable (N/P)	
635 - N/P - NATCO (Village of Potsdam)	145,000.00
653 - N/P - SLC IDA LDC Massena Lot20	94,557.28
Total Notes Payable (N/P)	<u>239,557.28</u>
500 - Emp Compensated Time Accruals	156,929.11
501 - Postemploy Benefits w/o Pension	143,317.00
Total Long Term Liabilities	<u>897,319.51</u>
Total Liabilities	940,150.65
Equity	
Fund Balance - Appropriated	2,000,000.00
3900 - Fund Balance - Unappropriated	5,689,782.87
Net Income	112.66
Total Equity	<u>7,689,895.53</u>
TOTAL LIABILITIES & EQUITY	<u>8,630,046.18</u>

**St. Lawrence County Industrial Development Agency
2011**

	2011 Budget	Dec-11	YTD	Balance
Income				
OPERATING REVENUE- Other				
2400 - Late Fees Received	350.00	(43.45)	29.69	320.31
2409 - Interest Income	100,000.00	16,452.33	38,910.18	61,089.82
2411 - Refund of Prior Years Expense	0.00	4,000.38	4,000.38	(4,000.38)
2421 - St. Lawrence County Revenue	375,000.00	0.00	375,000.00	0.00
2422 - RVRA Administrative Revenue	300,000.00	0.00	300,000.00	0.00
2423 - GMEDF Administrative Revenue	9,000.00	0.00	9,000.00	0.00
2503 - Payroll Reimbursement Revenue	0.00	0.00	0.00	0.00
2504 - CDC Project Revenue	75,000.00	0.00	73,200.00	1,800.00
	859,350.00	20,409.26	800,140.25	59,209.75
3rd Massena Industrial Bldg (Marimac Lease Purchase)				
2465 - Rental Income - 3MIB	41,200.00	3,478.62	41,175.64	24.36
Total Revenue for 3MIB	41,200.00	3,478.62	41,175.64	24.36
6498510 - Depreciation Expense - 3MIB	0.00	13,132.27	13,132.27	(13,132.27)
Total Expenditure for TDC	0.00	13,132.27	13,132.27	(13,132.27)
Total 3rd Massena Industrial Bldg	41,200.00	(9,653.65)	28,043.37	13,156.63
Technology Development Ctr. (CPH Lease Purchase)				
2425 - Rental Income - TDC	70,900.00	5,907.54	70,890.48	9.52
Total Revenue for TDC	70,900.00	5,907.54	70,890.48	9.52
6495411 - Insurance Expense - TDC	3,990.00	0.00	3,816.71	173.29
6495510 - Depreciation Expense - TDC	0.00	16,224.64	16,224.64	(16,224.64)
Total Expenditure for TDC	3,990.00	16,224.64	20,041.35	(16,051.35)
Total Technology Development Ctr.	66,910.00	(10,317.10)	50,849.13	16,060.87
1st Gouverneur Industrial Building (Kinney's Lease Purchase)				
2454 - Rental Income - 1GIB	10,700.00	900.46	10,745.87	(45.87)
Total Revenue for 1GIB	10,700.00	900.46	10,745.87	(45.87)
6485510 - Depreciation Expense - 1GIB	0.00	9,868.74	9,868.74	(9,868.74)
Total Expenditure for TDC	0.00	9,868.74	9,868.74	(9,868.74)
Total 1st Gouverneur Industrial Building	10,700.00	(8,968.28)	877.13	9,822.87
Gouverneur Industrial Park				
6486408 - Maintenance Expense - GIP	5,000.00	0.00	1,250.00	3,750.00
6486411 - Insurance Expense - GIP	250.00	0.00	176.00	74.00
6486499 - Miscellaneous Expense - GIP	500.00	0.00	0.00	500.00
6486500 - Land Improvements - GIP	0.00	0.00	0.00	0.00
Total Expenditure for GIP	5,750.00	0.00	1,426.00	4,324.00
Total Gouverneur Industrial Park	(5,750.00)	0.00	(1,426.00)	(4,324.00)

**St. Lawrence County Industrial Development Agency
2011**

Massena Lot 20 Building (OpTech)				
2490 - Rental Income - Massena Lot 20	55,575.00	3,677.56	55,572.98	2.02
Total Revenue for Massena Lot 20	55,575.00	3,677.56	55,572.98	2.02
6470411 - Insurance Expense - Massena Lot 20	0.00	0.00	0.00	0.00
6470499 - Miscellaneous Expense - Massena Lot 20	1,000.00	0.00	0.00	1,000.00
6470500 - Interest Expense - Massena Lot 20	3,195.00	241.02	3,186.08	8.92
6470510 - Depreciation Expense - Massena Lot 20	0.00	17,887.89	17,887.89	(17,887.89)
Total Expenditure for 6MIB	4,195.00	18,128.91	21,073.97	(16,878.97)
Total Massena Lot 20 Bldg	51,380.00	(14,451.35)	34,499.01	16,880.99
Potsdam Commerce Park				
2495 - Rental Income - PCP	12,000.00	500.00	5,500.00	6,500.00
Total Revenue for Potsdam Commerce Park	12,000.00	500.00	5,500.00	6,500.00
6497408 - Maint Expense - PCP	1,500.00	0.00	210.99	1,289.01
6497411 - Insurance Expense - PCP	3,287.00	0.00	3,108.70	178.30
6497416 - Utilities Expense - PCP	1,000.00	0.00	0.00	1,000.00
6497499 - Misc Expense - PCP	500.00	0.00	0.00	500.00
6497510 - Depreciation Expense - PCP	0.00	22,262.73	22,262.73	(22,262.73)
Total Expenditure for PCP	6,287.00	22,262.73	25,582.42	(19,295.42)
Total Potsdam Commerce Park	5,713.00	(21,762.73)	(20,082.42)	25,795.42
Massena Lot 17(Media Access)				
2475 - Rental Income - Massena Lot 17	18,505.00	3,171.52	19,781.50	(1,276.50)
Total Revenue for Massena Lot 17	18,505.00	3,171.52	19,781.50	(1,276.50)
6480408 - Maint Expense - Massena Lot 17	0.00	0.00	0.00	0.00
6480510 - Depreciation Expense - Massena Lot 17	0.00	10,200.00	10,200.00	(10,200.00)
Total Expenditure for PCP	0.00	10,200.00	10,200.00	(10,200.00)
Total Massena Lot 17	18,505.00	(7,028.48)	9,581.50	8,923.50
Miscellaneous Projects				
2474 - Northern Corridor Transportation Group	20,000.00	(23,918.81)	186.19	19,813.81
Total Revenue for Miscellaneous Projects	20,000.00	(23,918.81)	186.19	19,813.81
6420429 - Northern Corridor Transportation Group	20,000.00	0.00	2,788.73	17,211.27
6420607 - Railroad Corridor Expense	14,100.00	0.00	14,095.73	4.27
6420608 - Railroad Corridor Maintenance	50,000.00	17,066.27	25,799.27	24,200.73
6420616 - Canton Ind Park Infra/Eng Svcs Expense	11,250.00	3,195.00	3,195.00	8,055.00
Total Expenditure for Miscellaneous Projects	95,350.00	20,261.27	45,878.73	49,471.27
Total Miscellaneous Projects	(75,350.00)	(44,180.08)	(45,692.54)	(29,657.46)
CAP Improvement				
6475522 - CAP IMP Computer	10,000.00	0.00	0.00	10,000.00
6475530 - CAP IMP Furnishings	10,000.00	0.00	0.00	10,000.00
Total Capital Improvement Expenditures	20,000.00	0.00	0.00	20,000.00
Other Income				
2413 - Project Fees	74,500.00	2,000.00	76,473.36	(1,973.36)
6499 - Miscellaneous Income	500.00	0.00	0.00	500.00
Total Other Income	75,000.00	2,000.00	76,473.36	(1,473.36)

**St. Lawrence County Industrial Development Agency
2011**

Pilot & Maintenance Payments				
2420 - Pilot Payment Received	66,203.00	875.16	48,111.71	18,091.29
	66,203.00	875.16	48,111.71	18,091.29
6490613 - PILOT - Tamarack	5,251.00	875.16	5,250.96	0.04
6490615 - PILOT - Newton Falls	60,952.00	0.00	42,860.75	18,091.25
	66,203.00	875.16	48,111.71	18,091.29
Total Pilot & Maintenance Payments	0.00	0.00	0.00	0.00
IDA General Operating Expenditures				
6460408 - Rent & Maintenance Expense	91,420.00	6,848.92	82,187.04	9,232.96
6460411 - Insurance Expense	17,678.00	170.12	10,055.92	7,622.08
6460420 - Office Supplies Expense	10,000.00	1,508.96	6,781.52	3,218.48
6460421 - Office Equipment Expense	10,000.00	0.00	537.49	9,462.51
6460422 - Equipment Repair Expense	3,000.00	0.00	0.00	3,000.00
6460423 - Telephone Expense	8,800.00	601.59	4,173.53	4,626.47
6460424 - Postage Expense	4,000.00	189.01	1,362.63	2,637.37
6460425 - Printing & Copying Expense	5,000.00	459.42	2,658.09	2,341.91
6460426 - Data Processing Expense	8,750.00	0.00	0.00	8,750.00
6460427 - Professional Associations Expense	2,500.00	0.00	1,275.00	1,225.00
6460432 - Other Legal Expense	27,500.00	2,333.83	33,217.32	(5,717.32)
6460433 - Legal Expense	15,000.00	3,750.00	11,250.00	3,750.00
6460434 - Accounting Expense	7,500.00	0.00	6,520.00	980.00
6460436 - Promotion/Marketing Expense	100,000.00	4,489.98	92,690.84	7,309.16
6460440 - Auto Expense	10,000.00	1,420.38	10,978.87	(978.87)
6460442 - Meeting Expense	15,000.00	176.85	1,182.86	13,817.14
6460443 - Mileage Expense	2,500.00	172.16	976.19	1,523.81
6460444 - Education Workshops Expense	5,000.00	0.00	1,750.00	3,250.00
6460445 - Other Travel Expense	20,000.00	427.89	8,213.05	11,786.95
6460499 - Miscellaneous Expense	3,000.00	0.00	334.55	2,665.45
6460500 - Depreciation Expense	0.00	12,201.47	12,201.47	(12,201.47)
6460501 - Interest Expenses	0.00	12,769.23	12,769.23	(12,769.23)
6460502 - Outside Contracted Services	1,600.00	0.00	1,597.08	2.92
6460503 - Payroll Expenses				
503A - Salaries & Wages	427,492.00	46,563.99	394,612.25	32,879.75
503B - Employee Benefits	138,735.00	10,670.57	101,664.51	37,070.49
503C - Retiree Expense Account	42,750.00	102,460.32	102,460.32	(59,710.32)
503D - Payroll Tax Expense	44,500.00	3,560.07	29,758.77	14,741.23
503E - Payroll Processing Fees	3,250.00	260.04	1,941.60	1,308.40
Total IDA General Operating Expenditures	1,024,975.00	211,034.80	933,150.13	91,824.87
Total Operating Revenue	972,658.00	(95,952.41)	856,789.43	115,868.57
Total Operating Expenditures	1,044,975.00	211,034.80	933,150.13	111,824.87
Net Ordinary Income	(72,317.00)	(306,987.21)	(76,360.70)	4,043.70
Total Other Income	75,000.00	2,000.00	76,473.36	(1,473.36)
Net Income	2,683.00	(304,987.21)	112.66	2,570.34
Total Revenue	1,229,433.00	17,001.31	1,128,577.98	100,855.02
Total Expenditures	1,226,750.00	321,988.52	1,128,465.32	98,284.68
Net Income	2,683.00	(304,987.21)	112.66	2,570.34

St. Lawrence County Industrial Development Agency
Cash and In Time Report
December 2011

Type of Account	Bank	Interest Rate	Amount
Rental Deposits	Bank of America	0.00%	\$ 13,782.82
Checking	NBT Bank	0.02%	\$ 39,823.07
Payroll Account	NBT Bank	0.02%	\$ 20,359.13
Money Market	Key Bank	0.25%	\$ 2,119,199.95
Savings	NBT Bank	0.25%	\$ 2,642,329.64
Certificate of Deposit	Upstate Bank	0.30%	\$ 500,000.00
			\$ 5,335,494.61

St. Lawrence County Industrial Development Agency
 Local Development Corporation
 Highlights for 12/1/11 –12/31/11

Operating Revenue

	General Fund	GMEDF	Loan Fund	RVRA	
- Building Revenue	0.00	0.00	4,500.00	(10,576.50)	
- Late Fee Received	0.00	0.00	43.45	0.00	
- Interest Income	0.00	13,531.05	43,743.03	5,654.29	
					56,895.32

Operating Expenses

- General Operating Expense	0.00	0.00	45.85	255.71	
- Contractual Expense with Other	0.00	0.00	0.00	4,225.00	
- Other Legal Expenses	0.00	0.00	0.00	3,615.00	
- CDEIP Expense	0.00	0.00	0.00	15,000.00	
- Depreciation Expense	0.00	0.00	15,296.99	0.00	
- Payroll Expense	3,887.18	0.00	0.00	0.00	
					42,325.73

Net Income 14,569.59

St. Lawrence County IDALDC
Consolidated Balance Sheet
 January through December 2011

	General Fund	Loan Fund	RVRA	GMEDF	TOTAL
ASSETS					
Current Assets					
Checking/Savings					
200 - Cash - General Fund					
200A - Cash-General Fund-NCSBCheck	38,730.00	0.00	0.00	0.00	38,730.00
200B - Cash-General Fund-Key	75,000.00	0.00	0.00	0.00	75,000.00
200P - Cash - General Fund - Payroll	1,860.39	0.00	0.00	0.00	1,860.39
Total 200 - Cash - General Fund	115,590.39	0.00	0.00	0.00	115,590.39
201 - Cash -Revolving Loan Fund					
201A - Cash-RLF-HSBC	0.00	357,802.63	0.00	0.00	357,802.63
201B - Cash-RLF-NCSB	0.00	204,350.41	0.00	0.00	204,350.41
201C - Cash-RLF-Comm Bank	0.00	97,767.82	0.00	0.00	97,767.82
201D - Cash-RLF-Key Bank	0.00	202,875.59	0.00	0.00	202,875.59
201E - Cash-RLF-NCSB Savings	0.00	6,330.47	0.00	0.00	6,330.47
Total 201 - Cash -Revolving Loan Fund	0.00	869,126.92	0.00	0.00	869,126.92
202 - Cash - RVRA					
202A - Cash-RVRA-NBT Cking	0.00	0.00	62,341.76	0.00	62,341.76
202B - Cash-RVRA-NBT MM	0.00	0.00	1.00	0.00	1.00
202C - Cash - RVRA - Key	0.00	0.00	5,914,614.25	0.00	5,914,614.25
202D - Cash-RVRA-HSBC	0.00	0.00	7,313,542.35	0.00	7,313,542.35
Total 202 - Cash - RVRA	0.00	0.00	13,290,499.36	0.00	13,290,499.36
203 - Cash - GMEDF					
203A - Cash-GMEDF-NBT	0.00	0.00	0.00	954,672.51	954,672.51
Total 203 - Cash - GMEDF	0.00	0.00	0.00	954,672.51	954,672.51
209 - Rental Security Deposits	0.00	0.00	34,000.00	0.00	34,000.00
Total Checking/Savings	115,590.39	869,126.92	13,324,499.36	954,672.51	15,263,889.18
Total Current Assets	115,590.39	869,126.92	13,324,499.36	954,672.51	15,263,889.18
Fixed Assets					
101 - Massena Lot 19					
101A - Massena Lot 19 - Building	0.00	0.00	340,200.00	0.00	340,200.00
101B - Massena Lot 19 - Depreciation	0.00	0.00	-1,134.00	0.00	-1,134.00
Total 101 - Massena Lot 19	0.00	0.00	339,066.00	0.00	339,066.00
100 - Massena Lot 18					
100A - Massena Lot 18 - Building	0.00	0.00	359,800.00	0.00	359,800.00
100B - Massena Lot 18 - Depreciation	0.00	0.00	-1,199.33	0.00	-1,199.33
Total 100 - Massena Lot 18	0.00	0.00	358,600.67	0.00	358,600.67
117 - 4MIB-LDC					
117A - 4MIB-LDC-Building	0.00	594,233.38	0.00	0.00	594,233.38
117B - 4MIB-LDC-Improvements	0.00	149,290.09	0.00	0.00	149,290.09
Total 117 - 4MIB-LDC	0.00	743,523.47	0.00	0.00	743,523.47
118 - Land-Lot13-LDC MIP	0.00	30,000.00	0.00	0.00	30,000.00
199 - Accumulated Depreciation	0.00	-163,248.34	0.00	0.00	-163,248.34
Total Fixed Assets	0.00	610,275.13	697,666.67	0.00	1,307,941.80
Other Assets					
Mortgage Receivable GMEDF					
410 - MR-Curran-GMEDF	0.00	0.00	0.00	172,604.27	172,604.27
411 - MR-Galilee Farms-GMEDF	0.00	0.00	0.00	65,457.40	65,457.40
412 - MR-GM Vendor-GMEDF	0.00	0.00	0.00	357,516.12	357,516.12
Total Mortgage Receivable GMEDF	0.00	0.00	0.00	595,577.79	595,577.79
Note Rec. (RevolvingLoanFund)					

St. Lawrence County IDALDC
Consolidated Balance Sheet
 January through December 2011

	General Fund	Loan Fund	RVRA	GMEDF	TOTAL
459 · NR-ATL Tamarack-RLF	0.00	20,615.34	0.00	0.00	20,615.34
463 · NR-Ansen Corp-RLF	0.00	56,630.85	0.00	0.00	56,630.85
466 · NR-Hacketts-RLF	0.00	86,737.08	0.00	0.00	86,737.08
469 · NR-Woodruff-RLF	0.00	3,311.80	0.00	0.00	3,311.80
470 · NR-SLCIDA Lot 20-RLF	0.00	94,557.28	0.00	0.00	94,557.28
471 · NR-Glazier-RLF	0.00	62,104.98	0.00	0.00	62,104.98
477 · NR-DE Kerr-RLF	0.00	37,963.89	0.00	0.00	37,963.89
478 · NR-Potsdam Mineral-RLF	0.00	8,757.42	0.00	0.00	8,757.42
479 · NR-Atlantic Testing-RLF	0.00	128,208.53	0.00	0.00	128,208.53
480 · NR-Curran-RLF	0.00	367,801.89	0.00	0.00	367,801.89
481 · NR-Potsdam Specialty-RLF	0.00	87,061.26	0.00	0.00	87,061.26
483 · NR-SLIC-RLF	0.00	96,228.20	0.00	0.00	96,228.20
484 · NR - Ansen 2011-RLF	0.00	79,153.48	0.00	0.00	79,153.48
485 · NR - North Country Dairy -RLF	0.00	400,000.00	0.00	0.00	400,000.00
Total Note Rec. (RevolvingLoanFund)	0.00	1,529,132.00	0.00	0.00	1,529,132.00
Note Receivable - RVRA					
485R · NR - North Country Dairy-RVRA	0.00	0.00	400,000.00	0.00	400,000.00
486 · NR - SLIC -RVRA	0.00	0.00	825,000.00	0.00	825,000.00
487 · NR - Struc Wood - RVRA	0.00	0.00	150,000.00	0.00	150,000.00
Total Note Receivable - RVRA	0.00	0.00	1,375,000.00	0.00	1,375,000.00
Notes Receivable GMEDF					
434 · NR - Structural Wood - GMEDF	0.00	0.00	0.00	150,000.00	150,000.00
420 · NR-North Racq Greenery-GMEDF	0.00	0.00	0.00	44,913.37	44,913.37
421 · NR-Atlantic Testing-GMEDF	0.00	0.00	0.00	128,208.53	128,208.53
423 · NR-Hoosier-GMEDF	0.00	0.00	0.00	169,312.02	169,312.02
424 · NR-Media Access-GMEDF	0.00	0.00	0.00	126,087.19	126,087.19
427 · NR-Potsdam Spec Paper-GMEDF	0.00	0.00	0.00	87,061.26	87,061.26
428 · NR-St Law Foods-GMEDF	0.00	0.00	0.00	131,262.89	131,262.89
429 · NR-StLaw Lumber-GMEDF	0.00	0.00	0.00	58,199.75	58,199.75
431 · NR-Youngs Bros-GMEDF	0.00	0.00	0.00	61,868.95	61,868.95
432 · NR - Clifton Fine GMEDF	0.00	0.00	0.00	145,891.67	145,891.67
433 · NR - Ansen 2011-GMEDF	0.00	0.00	0.00	76,933.44	76,933.44
Total Notes Receivable GMEDF	0.00	0.00	0.00	1,179,739.07	1,179,739.07
210 · Accrued Interest Receivable	0.00	13,947.55	2,941.95	21,840.43	38,729.93
211 · Prepaid Expenses	0.00	0.00	0.00	0.00	0.00
Total Other Assets	0.00	1,543,079.55	1,377,941.95	1,797,157.29	4,718,178.79
TOTAL ASSETS	115,590.39	3,022,481.60	15,400,107.98	2,751,829.80	21,290,009.77
LIABILITIES & EQUITY					
Liabilities					
2100 · Rental Deposits	0.00	0.00	34,000.00	0.00	34,000.00
Total Liabilities	0.00	0.00	34,000.00	0.00	34,000.00
Equity					
30000 · Opening Balance Equity	0.00	0.00	0.00	0.00	0.00
3800 · Net Assets-Unrestricted	156,112.16	-26,109.09	0.00	0.00	130,003.07
3900 · Net Assets - Temp Restricted	0.00	3,145,265.86	15,791,062.59	2,696,625.18	21,632,953.63
Net Income	-34,408.61	-102,788.33	-424,954.61	55,204.62	-506,946.93
Total Equity	121,703.55	3,016,368.44	15,366,107.98	2,751,829.80	21,256,009.77
TOTAL LIABILITIES & EQUITY	121,703.55	3,016,368.44	15,400,107.98	2,751,829.80	21,290,009.77

St. Lawrence County IDALDC
Consolidated Budget Report
 Budget vs. Actual

Income	Budget	General Fund Dec 2011	GMEDF Dec 2011	Loan Fund Dec 2011	RVRA Dec 2011	Combined Dec 2011	YTD	Balance
OPERATING REVENUE								
2400 · Late Fees Received	550.00	0.00	0.00	43.45	0.00	43.45	130.35	419.65
2409 · Interest Income	175,050.00	0.00	13,531.05	43,743.03	5,654.29	62,928.37	177,139.63	(2,089.63)
2410 · GMEDF Administrative Fees	7,200.00	0.00	0.00	0.00	0.00	0.00	0.00	7,200.00
2412 · RVRA Administrative Revenue	300,000.00	0.00	0.00	0.00	0.00	0.00	300,000.00	0.00
2414 · Miscellaneous Income	500.00	0.00	0.00	0.00	0.00	0.00	2,700.00	(2,200.00)
2415 · Power Contract Revenue	1,104,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,104,000.00
Total OPERATING REVENUE	1,587,300.00	0.00	13,531.05	43,786.48	5,654.29	62,971.82	479,969.98	1,107,330.02
4TH MASSENA INDUSTRIAL BUILDING								
2421 · Rental Income-4MIB	63,000.00	0.00	0.00	4,500.00	0.00	4,500.00	59,253.52	3,746.48
2423 · 4MIB - Insurance Reimbursement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue for 4MIB	63,000.00	0.00	0.00	4,500.00	0.00	4,500.00	59,253.52	3,746.48
6485408 · 4MIB - Maintenance Expense	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
6485411 · 4MIB - Insurance Expense	3,550.00	0.00	0.00	0.00	0.00	0.00	3,401.25	148.75
6485416 · 4MIB - Utility Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6485499 · 4MIB - Miscellaneous Expense	200.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
Total Expenditures for 4MIB	5,250.00	0.00	0.00	0.00	0.00	0.00	3,401.25	1,848.75
Total 4TH MASSENA INDUSTRIAL BUILDING	57,750.00	0.00	0.00	4,500.00	0.00	4,500.00	55,852.27	1,897.73
MASSENA INDUSTRIAL BUILDING LOT18								
2422 - MIB Lot 18 Rent	0.00	0.00	0.00	0.00	0.00	0.00	15,528.94	(15,528.94)
Total Revenue for 4MIB	0.00	0.00	0.00	0.00	0.00	0.00	15,528.94	(15,528.94)
6486408 · MIB18 - Maintenance Expense	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
6486411 · MIB18 - Insurance Expense	3,500.00	0.00	0.00	0.00	3,767.79	3,767.79	3,767.79	(267.79)
6486415 · MIB18 - Cleanup-Repair Expense	10,000.00	0.00	0.00	0.00	0.00	0.00	(1,000.00)	11,000.00
6486416 · MIB18 - Utility Expense	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
6486450 · MIB18 - Property Tax Expense	11,000.00	0.00	0.00	0.00	0.00	0.00	10,157.58	842.42
6486499 · MIB18 - Miscellaneous Expense	2,000.00	0.00	0.00	0.00	0.00	0.00	600.00	1,400.00
6486500 · MIB18 - Depreciation Expense	0.00	0.00	0.00	0.00	1,199.33	1,199.33	1,199.33	(1,199.33)
Total Expenditures for MIB Lot 18	33,500.00	0.00	0.00	0.00	4,967.12	4,967.12	14,724.70	18,775.30
Total MASSENA INDUSTRIAL BUILDING LOT18	(33,500.00)	0.00	0.00	0.00	(4,967.12)	(4,967.12)	804.24	(34,304.24)
MASSENA INDUSTRIAL BUILDING LOT19								
2422 - MIB Lot 19 Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue for 4MIB	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6487408 · MIB19 - Maintenance Expense	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
6487411 · MIB19 - Insurance Expense	3,500.00	0.00	0.00	0.00	4,463.68	4,463.68	4,463.68	(963.68)
6487415 · MIB19 - Cleanup-Repair Expense	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
6487416 · MIB19 - Utility Expense	6,000.00	0.00	0.00	0.00	11.70	11.70	11.70	5,988.30
6487450 · MIB19 - Property Tax Expense	11,000.00	0.00	0.00	0.00	0.00	0.00	10,376.86	623.14
6487499 · MIB19 - Miscellaneous Expense	2,500.00	0.00	0.00	0.00	0.00	0.00	600.00	1,900.00
6487500 · MIB19 - Depreciation Expense	0.00	0.00	0.00	0.00	1,134.00	1,134.00	1,134.00	(1,134.00)
Total Expenditures for MIB Lot 19	46,000.00	0.00	0.00	0.00	5,609.38	5,609.38	16,586.24	29,413.76
Total MASSENA INDUSTRIAL BUILDING LOT19	(46,000.00)	0.00	0.00	0.00	(5,609.38)	(5,609.38)	(16,586.24)	(29,413.76)

Expense	General					Combined Dec 2011	YTD	Balance
	Budget	Fund Dec 2011	GMEDF Dec 2011	Loan Fund Dec 2011	RVRA Dec 2011			
GENERAL OPERATING EXPENSES								
6460411 - Director's & Officer's Insurance	3,000.00	0.00	0.00	0.00	0.00	0.00	1,792.41	1,207.59
6460417 - Bank Charges	100.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
6460418 - Underwriting / Credit Reports	3,500.00	0.00	0.00	0.00	0.00	0.00	937.70	2,562.30
6460419 - Filing Fees Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6460420 - Office Supplies Expense	250.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
6460427 - Memberships & Dues Expense	400.00	0.00	0.00	0.00	0.00	0.00	175.00	225.00
6460429 - Contractual Expenses - Other	20,000.00	0.00	0.00	0.00	4,225.00	4,225.00	21,195.95	(1,195.95)
6460430 - Contractual Expenses to MED	54,000.00	0.00	0.00	0.00	0.00	0.00	54,000.00	0.00
6460431 - Contractual Expenses to IDA	300,000.00	0.00	0.00	0.00	0.00	0.00	300,000.00	0.00
6460432 - Other Legal Expense	10,000.00	0.00	0.00	0.00	3,615.00	3,615.00	21,598.80	(11,598.80)
6460433 - Legal Expense	22,000.00	0.00	0.00	0.00	0.00	0.00	0.00	22,000.00
6460434 - Accounting Expense - General	4,200.00	0.00	0.00	0.00	0.00	0.00	10,108.33	(5,908.33)
6460435 -Administrative Fee GMEDF	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	(9,000.00)
6460442 - Meeting Expense	500.00	0.00	0.00	45.85	0.00	45.85	456.21	43.79
6460443 - Mileage Expense	200.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
6460445 -Other Travel Expense	9,000.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00
6460450 - Community Devel. & Improve Projects	800,000.00	0.00	0.00	0.00	15,000.00	15,000.00	56,079.00	743,921.00
6460499 - Miscellaneous Expense	2,600.00	0.00	0.00	0.00	255.71	255.71	691.05	1,908.95
6460503 - Payroll Expenses								
503A - Salaries & Wages	30,000.00	4,031.99	0.00	0.00	0.00	4,031.99	29,993.61	6.39
503B - Employee Benefits	1,500.00	164.80	0.00	0.00	0.00	164.80	621.51	878.49
503D - Payroll Tax Expenses	4,000.00	(509.96)	0.00	0.00	0.00	(509.96)	2,043.12	1,956.88
503E- Payroll Processing Fees	1,800.00	200.35	0.00	0.00	0.00	200.35	1,751.37	48.63
6460550 - RVRA Partnership Expense	300,000.00	0.00	0.00	0.00	0.00	0.00	300,000.00	0.00
6460555 - Bad Debt Expense	0.00	0.00	0.00	0.00	0.00	0.00	201,246.13	(201,246.13)
6460599 - Depreciation Expense	0.00	0.00	0.00	15,296.99	0.00	15,296.99	15,296.99	(15,296.99)
Total GENERAL OPERATING EXPENSES	1,567,550.00	3,887.18	0.00	15,342.84	23,095.71	42,325.73	1,026,987.18	540,562.82
Total Income	1,724,550.00	0.00	13,531.05	48,286.48	(4,922.21)	56,895.32	520,040.25	1,204,509.75
Total Expenses	1,567,550.00	3,887.18	0.00	15,342.84	23,095.71	42,325.73	1,026,987.18	540,562.82
Net Income	157,000.00	(3,887.18)	13,531.05	32,943.64	(28,017.92)	14,569.59	(506,946.93)	663,946.93

St. Lawrence County Industrial Development Agency
 Local Development Corporation
 Cash and In Time Report
 December 2011

Bank	Fund	Account Type	Restricted / Unrestricted	Interest Rate	Amount
Community Bank	Loan Fund	Money Market	Restricted	0.25%	\$ 97,767.82
HSBC	Loan Fund	Money Market	Restricted	0.15%	\$ 357,802.63
HSBC	RVRA	Money Market	Restricted	0.33%	\$ 7,313,542.35
Key Bank	General	Money Market	Unrestricted	0.15%	\$ 75,000.00
Key Bank	Loan Fund	Money Market	Restricted	0.15%	\$ 202,875.59
Key Bank	RVRA	Money Market	Restricted	0.15%	\$ 5,914,614.25
NBT	RVRA	Checking	Restricted	0.05%	\$ 62,341.76
NBT	RVRA	Money Market	Restricted	0.05%	\$ 1.00
NBT	GMEDF	Checking	Restricted	0.20%	\$ 954,672.51
NCSB	General	Checking	Unrestricted	0.35%	\$ 38,730.00
NCSB	Loan Fund	Checking	Restricted	0.35%	\$ 204,350.41
NCSB	General	Payroll	Unrestricted	0.00%	\$ 1,860.39
NCSB	Loan Fund	Savings	Unrestricted	0.07%	\$ 6,330.47
NBT	RVRA	Tenant Security	Restricted	0.20%	\$ 34,000.00
					\$ 15,263,889.18

St. Lawrence County IDA Civic Development Corp.

Balance Sheet

As of December 31, 2011

	<u>Dec 31, 11</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking Account	
NBT Checking - Unrestricted	128,441.66
NBT-Restricted-Civic Dev Fund	59,814.38
Total Checking Account	<u>188,256.04</u>
Total Checking/Savings	<u>188,256.04</u>
Total Current Assets	<u>188,256.04</u>
TOTAL ASSETS	<u>188,256.04</u>
LIABILITIES & EQUITY	
Equity	
Restricted	59,814.38
Unrestricted - Board Designated	57,339.73
Net Income	71,101.93
Total Equity	<u>188,256.04</u>
TOTAL LIABILITIES & EQUITY	<u>188,256.04</u>

St. Lawrence County IDA
Civic Development Corporation

Income	2011 Budget	December-11	YTD	Balance
OPERATING REVENUE- Other				
2409 · Interest Income	10,000.00	8.00	80.43	9,919.57
2410 · Project/Bond Fees	150,000.00	0.00	148,400.00	1,600.00
	160,000.00	8.00	148,480.43	11,519.57
Expenditures				
6460433 · Directors & Officers Insurance	740.00	0.00	738.05	1.95
6460433 · Legal Expense	6,160.00	0.00	0.00	6,160.00
6460434 · Accounting Expense	3,100.00	0.00	3,100.00	0.00
6460450 · Project Development Expense	75,000.00	0.00	73,200.00	1,800.00
6460499 · Miscellaneous Expense	1,000.00	45.85	340.45	659.55
Total IDA CDC Operating Expenditures	86,000.00	45.85	77,378.50	8,621.50
Total Revenue	\$ 160,000.00	\$ 8.00	\$ 148,480.43	11,519.57
Total Expenditures	\$ 86,000.00	\$ 45.85	\$ 77,378.50	8,621.50
Net Income	\$ 74,000.00	\$ (37.85)	\$ 71,101.93	2,898.07

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 Resolution No. 12-02-xx
 February 22, 2012

**AUTHORIZING AN AGREEMENT FOR DESIGN & SPECIFICATIONS
 AND
 GENERAL ENGINEERING SERVICES
 FOR A MIXED-USE LIGHT INDUSTRIAL BUILDING IN THE CANTON INDUSTRIAL
 PARK (12-CIP-01)**

WHEREAS, the St. Lawrence County Industrial Development Agency (the “Agency”) desires to construct a single level light industrial building on Lot 2-4 in the Canton Industrial Park, Canton, New York, and

WHEREAS, the Agency issued a Request for Proposals for this project soliciting proposals from qualified professionals to assist with the final design and engineering services for an approximately 15,000 square foot mixed-use light industrial building to be constructed by the Agency in 2012 in the Canton Industrial Park, Canton, NY, and

WHEREAS, the finished final design documents include construction drawings and specifications which will be used to bid and construct the building, and

WHEREAS, the chosen consultant must agree to make a minimum of three (3) site inspections during construction, review major project change orders and make a final inspection of the finished project, and

WHEREAS, the Request for Proposals included all labor, materials and equipment necessary to undertake the aforementioned project, and

WHEREAS, the Agency received and reviewed four bids from engineering/architectural firms,

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency does hereby authorize its Chief Executive Officer to execute an agreement with Tisdell Associates to provide the services as described in the Request for Proposals in an amount of \$61,500 plus extra work as required and directed by the Agency.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Peck				
Staples				
Weekes				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s
 /

 Natalie A. Sweatland
 February 22, 2012

Company	Total	LEED	Comments
Tisdell Associates	\$ 51,500	10,000	
Jonathan Bennett, Arch	\$ 70,250	2,500	
Aubertine & Currier	\$ 72,000	15,000	
William Taylor Arch	\$ 191,350	7,800	

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 Resolution No. 12-02-XX
 February 22, 2012

ADOPTION OF CELLULAR PHONE USAGE POLICY

WHEREAS, the St. Lawrence County Industrial Development Agency (the “Agency”) has had in place since 2005 a policy outlining the usage of Agency cellular phones, and

WHEREAS, Agency policies, standards and procedures undergo periodic review by the Agency’s Governance Committee, and

WHEREAS, the Agency’s Governance Committee, having reviewed the Cellular Phone Usage Policy, including staff-recommended revisions, recommends acceptance by the Agency Board,

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency does hereby authorize revisions to the Agency’s Cellular Phone Usage Policy, as attached.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Peck				
Staples				
Weekes				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Natalie A. Sweatland
 February 22, 2012

ST. LAWRENCE CO. INDUSTRIAL DEVELOPMENT AGENCY
CELLULAR PHONE USAGE POLICY
Reviewed 01/26/2012

This document outlines the cellular phone usage policy set forth by the St. Lawrence County Industrial Development Agency and pertains to any cellular phones registered to the St. Lawrence County Industrial Development Agency.

- I. The Chief Executive Officer, Deputy Chief Executive Officer, Business Development Specialists and Facilities Manager have a cellular phone assigned to them for the purpose of accessibility for business-related reasons.
- II. SLCIDA's cellular phone plan will provide the staff person with minutes/time sufficient to conduct business-related activities.
- III. ~~It is understood that it is not reasonable to ask the staff person to carry separate cellular phones for business and personal use. For this reason, the staff person will be allowed to make and receive personal calls on the SLCIDA's cellular phone.~~ In the event that the minutes/time used exceed SLCIDA's cellular phone plan, the staff person will reimburse SLCIDA for any personal minutes/time used above the allowable minutes. The reimbursement rate will be the same as charged by the cellular phone company.
- IV. Employees will be asked to review and sign a copy of this policy annually. The signed document will be placed in the employee's personnel file.

My signature below indicates that I have reviewed and will abide by the "St. Lawrence Co. Industrial Development Agency's Cellular Phone Usage Policy" related to SLCIDA-registered cellular phones.

Employee Signature and Date

Employer Signature and Date

Patrick J. Kelly
Chief Executive Officer

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 Resolution No. 12-02-xx
 February 22, 2012

**SUPPORTING THE ST LAWRENCE COUNTY BOARD OF LEGISLATORS’
 OPERATIONS COMMITTEE-SPONSORED RESOLUTION**

WHEREAS, on February 13, 2012, the Operations Committee of the St. Lawrence County Board of Legislators voted to recommend the acceptance by the County Legislature at its March 5, 2012 meeting of the following resolution:

“REINFORCING SUPPORT FOR THE CONSTRUCTION OF THE INTERSTATE 98 MULTI-MODAL CORRIDOR AND SUPPORTING IMPROVEMENTS TO US ROUTE 11 AND TO GIVE PRIORITY TO THE CANTON, POTSDAM AND GOUVERNEUR AREAS”

WHEREAS, a copy of the draft resolution is attached,

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Industrial Development Agency does hereby support the action of the Operations Committee of the St. Lawrence County Board of Legislators as presented in the attached draft document, and urges the members of the St. Lawrence County Board of Legislators to adopt the resolution.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Peck				
Staples				
Weekes				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s

/

 Natalie A. Sweatland
 February 22, 2012

March 5, 2012

Operation Committee 2-13-2012

RESOLUTION NO. _____

**REINFORCING SUPPORT FOR THE CONSTRUCTION OF THE
INTERSTATE 98 MULTI-MODAL CORRIDOR AND SUPPORTING
IMPROVEMENTS TO US ROUTE 11 AND TO GIVE PRIORITY TO THE
CANTON, POTSDAM, AND GOUVERNEUR AREAS**

By Mr. Peck, Chair, Operations Committee
Co-Sponsored by Mr. Burns, District 1 and Mr. Putney, District 15

WHEREAS, the New York State Department of Transportation has spent millions of dollars over the past five decades conducting feasibility studies relative to the construction of a four-lane, limited-access highway built to interstate standards through the North Country in addition to studies relative to needed upgrades and safety improvements along US Route 11, and

WHEREAS, funds spent include those used to advance, among others: the North Country Transportation Study (2002), the Northern Tier Expressway: Route 11 Corridor Study (2008) and the North Country Freight Needs Study (2010), and

WHEREAS, the study published in 2002 recommended, for the purposes of economic development, the construction of a four-lane, limited access highway built to interstate standards as part of a complete corridor development strategy for the US Route 11 corridor, and

~~**WHEREAS**, the study published in 2008 deviated from the findings published in 2002 and recommended that a series of bypasses and passing lanes be constructed along US Route 11, and~~

WHEREAS, the study published in 2008 concluded that the construction of such bypasses and passing lanes in the Canton and Potsdam areas were not warranted because traffic flow patterns in those areas were lower than the standard established by the author, and

WHEREAS, the study published in 2010 reaffirmed the recommendations of the 2002 study and further advanced the concept of developing a multi-modal corridor including rail and port upgrades and the construction of a four-lane limited access highway built to interstate standards that was specifically referred to as the Interstate 98 Project, and

WHEREAS, all three of these studies and their respective recommendations were published by the same firm, Wilbur Smith Associates, and

WHEREAS, Federal Funds in the amount of \$6.301 Million were secured by Senators Schumer and Clinton and Congressman McHugh in 2005 for the purpose of advancing a tiered environmental impact review relative to the recommendations made in the study published in

March 5, 2012

2002 prior to the publication of the 2008 study, thereby establishing clear legislative intent for the use of those funds, and

WHEREAS, ~~it is not legal to~~ **the New York State Department of Transportation, Region 7, is not authorized to repurpose those funds beyond the scope of their legislative intent** without the approval of the United States Congress, and

WHEREAS, that Congressional approval has not been sought by any agency, and

WHEREAS, Senator Charles Schumer, one of the original Federal Legislators who requisitioned the \$6.301 million in question, has not expressed any intention of sponsoring legislation that would repurpose those funds, and

WHEREAS, the St. Lawrence County Board of Legislature and more than 550 other municipal and civic entities have adamantly supported the concept of the Interstate 98 project through resolutions and financial support on multiple occasions, and

WHEREAS, upgrades and safety improvements to US Route 11 are also desperately needed and long overdue, and

WHEREAS, the New York State Department of Transportation allocates an annual operation and maintenance budget to its Region 7 Office for the purpose of making upgrades and safety improvements such as those described in the 2008 Northern Tier Expressway: Route 11 Corridor Study, and

WHEREAS the Northern Corridor Transportation Group is advocating for the development of the multi-modal corridor that was recommended by the North Country Transportation Study and the North Country Freight Needs Study as well as necessary safety upgrades to US Route 11, and

WHEREAS, ~~the YesEleven.org Organization is advocating for safety upgrades to US Route 11, and~~

WHEREAS, ~~the St. Lawrence County Board of Legislators appreciated the work and dedication of both organizations,~~

NOW, THEREFORE, BE IT RESOLVED that the St. Lawrence County Board of Legislators maintains its position that the development of a multi-modal corridor, commonly referred to as Interstate 98, must remain a local, state, and federal priority and encourage State and Federal Agencies to act with urgency in initiating the tiered environmental impact review with funds that were appropriated in 2005, and

BE IT FURTHER RESOLVED that the St. Lawrence County Board of Legislators recognizes the need to upgrade and improve US Route 11, especially in the areas of Canton, Potsdam and Gouverneur, and encourages the New York State Department of Transportation to prioritize those upgrades as part of its regional operations and maintenance plan, **and in spite of**

March 5, 2012

~~the fact that improvements in those areas were not deemed to be immediately necessary by the study that was published in 2008.~~

BE IT FURTHER RESOLVED that the St. Lawrence County Board of Legislators hereby urges the New York State Department of Transportation to provide meaningful opportunities for the involvement of local officials in the planning, design, and implementation of both of the proposed projects, and

BE IT FURTHER RESOLVED that copies of this resolution be forwarded to President Barack Obama, United States Senator Charles Schumer, United States Senator Kirsten Gillibrand, Congressman Bill Owens, Federal Highway Administration Administrator Victor Mendez, Governor Andrew Cuomo, State Senator Joseph Griffo, State Senator Patty Ritchie, State Senator Elizabeth Little, Assemblywoman Addie Russell, Assemblyman Kenneth Blackenbush, Assemblywoman Janet Duprey, New York State Department of Transportation Commissioner Joan McDonald, New York State Secretary of Transportation Karen Rae, and New York State Deputy Secretary of Transportation Yomika Bennett, and

BE IT FURTHER RESOLVED that copies of this resolution be forwarded to every elected representative body (such as Town/Village/City/County) in St. Lawrence, Franklin, Lewis, Clinton, and Jefferson Counties and that it be accompanied by a letter requesting that they move for the adoption of the language contained therein by their respective Boards or Legislative bodies and that questions from these elected officials regarding ~~the resolution~~ **this issue** should be addressed or forwarded to Mr. Jason Clark, Chair of the Northern Corridor Transportation Group, for response ~~or~~ **to Sallie Brothers, Chair of the St. Lawrence County Board of Legislators.**

****Note: Changes made during committee reflected with strikeouts and bold.**

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 Resolution No. 12-02-XX
 February 22, 2012

**AUTHORIZING APPLICATION(S) TO THE
 USDA RURAL BUSINESS ENTERPRISE PROGRAM**

WHEREAS, funds are available from the United States Department of Agriculture Rural Development office (USDA – Rural Development) to support the development of small private business enterprises in rural areas through the Rural Business Enterprise Grant Program (RBEG), and

WHEREAS, applicants eligible for RBEG funds are public bodies and private nonprofit corporations which will serve rural areas, and

WHEREAS, the St. Lawrence County Industrial Development Agency has experience in preparing grant applications and administration of grant funds, and

NOW, THEREFORE, BE IT RESOLVED, that the St. Lawrence County Industrial Development Agency does hereby authorize staff to prepare the application(s) and to perform other necessary activities in order to secure RBEG funds on behalf of small private business enterprises in St. Lawrence County, and

BE IT FURTHER RESOLVED that, should the grant(s) be awarded, the St. Lawrence County Industrial Development Agency does hereby authorize the Chief Executive Officer to sign the necessary documentation and contract for administration, upon approval of counsel, to engage in requisite activities to secure, administer and close-out the grant(s) as may be required.

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Peck				
Staples				
Weekes				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/

Natalie A. Sweatland
 February 22, 2012

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
 CIVIC DEVELOPMENT CORPORATION
 Resolution No. CDC-12-02-xx
 February 22, 2012

**RESCINDING RESOLUTION NO. CDC-11-08-10 ENTITLED
 “AUTHORIZING ADVANCE OF FUNDS TO THE CIVIC DEVELOPMENT FUND”**

WHEREAS, Resolution No. CDC-11-08-10 was adopted August 25, 2011 by the St. Lawrence County Industrial Development Agency Local Development Corporation authorizing an advance of funds in the amount of \$50,000.00 from the Corporation’s unrestricted funds to help capitalize the Civic Development Fund, and

WHEREAS, since the adoption of Resolution No. CDC-11-08-10 the circumstances surrounding the need to help capitalize the Civic Development Fund have changed and the Fund no longer requires immediate capitalization,

WHEREAS, the Corporation’s auditors have recommended the rescission of this resolution authorizing the advance,

NOW, THEREFORE BE IT RESOLVED the St. Lawrence County Industrial Development Agency Civic Development Corporation hereby rescinds Resolution No. CDC-11-08-10 entitled “Authorizing Advance of Funds to the Civic Development Fund.”

Move:				
Second:				
VOTE	AYE	NAY	ABSTAIN	ABSENT
Blevins				
Hall				
LaBaff				
McMahon				
Peck				
Staples				
Weekes				

I HEREBY CERTIFY that I have compared this copy of this Resolution with the original record in this office, and that the same is a correct transcript thereof and of the whole of said original record.

/s/ _____
 Natalie A. Sweatland
 February 22, 2012