

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
MINUTES OF MEETING
July 20, 2006

CALL TO ORDER

Chairman Brian W. Staples called to order a regular meeting of the St. Lawrence County Industrial Development Agency at 8:06 AM at McCarthy's, Canton.

MEMBERS PRESENT

Lynn Blevins, Jon Greenwood, Ernest LaBaff, Brian Staples

MEMBERS ABSENT

Walter Basmajian, R. Shawn Gray, R. Joseph Weekes, Jr.

OTHERS PRESENT

Raymond H. Fountain, Administrative Director; Patrick J. Kelly, Deputy Administrative Director; Natalie A. Haggart, Administrative Assistant; Edwin Short, Assistant Fiscal Manager; Rich Williams, Facilities Manager; Brian Norton, Economic Developer; and William R. Small, Agency Counsel.

NOTICE OF MEETING

The Board was informed that meeting notices had been sent on July 10, 2006 to the following: St. Lawrence Plaindealer, Watertown Daily Times, Courier Observer, WSLB, WPDM, WMSA, WYBG, and WNCQ radio stations, and WWNY-TV and WWTI-TV; and also had been posted at the St. Lawrence County Courthouse and both the County's and SLCIDA's website.

APPROVAL OF MINUTES

After review of the minutes, Mr. LaBaff moved to accept, seconded by Mr. Greenwood, the minutes of the June 15, 2006 meeting. Approved unanimously.

PUBLIC COMMENT None

TREASURER'S REPORT

No questions or comments. Treasurer's Reports for May and June 2006 filed for audit.

STAFF REPORT

Mr. Fountain reported the following:

New Member: Joe Weekes appointed July 10. Absent from this meeting as he was in a motorcycle accident and broke his collarbone.

IDA 35th Anniversary: IDA meeting scheduled for August 9, 2006 to announce election of officers. A reception recognizing the 35-year anniversary of IDA will follow. Members reviewed invitee list.

MR. BASMAJIAN ARRIVES AT 8:10 AM.

Loan Status: Mr. Norton working with Colonial Village regarding their arrearage. Tamarack arrears should be rectified if the Board approves an upcoming resolution.

CD and Cash in Time Deposits: Provided to Board per an earlier request. In response to a question from Chairman Staples, Mr. Fountain notes that we are exceeding our budgeted interest income projections by 20-25%.

Alliance Energy PILOT Payments: Mr. Fountain notes Alliance has requested a renegotiation of its PILOT. The payments due in May 2006, totaling \$1,038,250 have not yet been received. Three separate notices have been sent to Alliance regarding their payments due. The next step would be notification through Counsel. The

Board is informed that the parties involved in the Ogdensburg operation have met and Alliance has requested a reduction in the PILOT. Mr. Fountain notes that the IDA negotiates on behalf of the County (per County resolution) and the IDA pretty much follows the requests of the taxing jurisdictions. Mr. Staples asks if they have a long-term fixed-price gas contract. Mr. Kelly advises that he was advised by Alliance that they switched to a no. 2 diesel when the gas prices rose. Mr. Small indicates that Alliance should be able to disclose this information.

Railroad/DOT: Mr. Fountain reports of a DOT grant program whereby businesses can upgrade their rail lines. Alcoa and Cellu-Tissue both appear to be interested in applying for this grant. IDA may have to administer the funds, which could possibly tie up IDA money while waiting for DOT reimbursement of payments the IDA may have made.

OLD BUSINESS

Report of Nominating Committee: Mr. LaBaff notes that the Nominating Committee will abstain from making any nominations until the August 9 meeting.

Resolution "Entering into Agreement with Tamarack Forestry Service, Inc. and Others" Mr. LaBaff moves resolution, second by Mr. Basmajian. Mr. Fountain noted a draft outline of the agreement was approved at the last meeting. Tamarack has paid the \$75,000 and the first payment (both in escrow). Passes unanimously. Mr. LaBaff notes that per the last meeting he contacted IBEW 1249. Mr. LaBaff indicates that Tamarack has an excellent contract and the union tells him they have good jobs and are a valuable employer.

NEW BUSINESS:

Resolution "Adopting Certain Policies, Standards and Procedures in Connection with the Public Authorities Accountability Act of 2005" Motion by Mr. LaBaff, second by Mr. Blevins. Mr. Fountain advises that these policies, etc are required by PAAA and templates were provided to us by Harris Beach law firm. Mr. Fountain provided clarification on the membership/officers portion of the resolution (i.e. Bylaws). Mr. Fountain noted that Chairman Staples will need to assign members to committees and added that this resolution rescinds may of our current policies. Resolution passes unanimously.

EXECUTIVE SESSION: Upon a motion by Mr. LaBaff, the Board entered Executive Session at 8:42 AM to discuss negotiations with a specific company. The Board returned to Regular Session at 9:10 AM.

ADJOURNMENT

There being no further business to discuss and on Mr. Blevins' motion, the meeting adjourned at 9:11 AM.

Approved:

/s/

Ernest LaBaff, Assistant Secretary