

ST. LAWRENCE COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 RESOLUTION NO. 06-12-26  
 December 19, 2006

**REAUTHORIZING A CORPORATE ALLIANCE WITH ELECTRIC STRATEGIES, INC.**

**WHEREAS**, the St. Lawrence County Industrial Development Agency has budgeted \$100,000 for its marketing and promotional efforts to attract new business development within St. Lawrence County, and

**WHEREAS**, through passage of St. Lawrence County IDA Resolution No. 06-01-02 Electric Strategies, Inc. partnered with the Agency in such a representative relationship, undertaking a variety of marketing and business development activities on the Agency's behalf, to accomplish the following objectives:

- Attracting Canadian direct investment in St. Lawrence County
- Educating target audiences on the merits/benefits of St. Lawrence County as a business and investment destination
- Establishing St. Lawrence County as the preferred investment destination for Canadian businesses in Eastern Ontario and Western Quebec
- Enhancing the Agency's strategy to create employment opportunities in St. Lawrence County

**WHEREAS**, this current partnership expires December 31, 2006

**WHEREAS**, the Agency's business attraction strategy for the Canadian marketplace has been greatly enhanced by having a Canadian representative for the Agency in that market, and

**WHEREAS** Agency staff have reviewed Electric Strategies, Inc.'s proposal for continued professional services,

**NOW, THEREFORE, BE IT RESOLVED** that the St. Lawrence County Industrial Development Agency does hereby authorize its Administrative Director to execute an agreement for a 12-month period of time in an amount not to exceed \$18,000 plus reasonable expenses to provide the activities enumerated above.

Move:	GREENWOOD			
Second:	WEEKES			
<b>VOTE</b>	<b>AYE</b>	<b>NAY</b>	<b>ABSTAIN</b>	<b>ABSENT</b>
Basmajian	X			
Blevins				X
Gray				X
Greenwood	X			
LaBaff	X			
Staples				X
Weekes	X			

I, Natalie A. Haggart, Administrative Assistant for the St. Lawrence County Industrial Development Agency, DO HEREBY CERTIFY, that I have compared this copy of this resolution adopted December 19, 2006, with the original record in this office and that the same is a correct transcript thereof and of the whole of said original record.

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 /s/ Natalie A. Haggart  
 Natalie A. Haggart  
 December 19, 2006